CAPITAL EQUIPMENT PREP SHEET

For Industrial Print & Packaging Equipment Brought to you by Bingham Flexo Services

This preparation sheet is for plant managers, operations leaders, engineers, and purchasing teams preparing for a major equipment investment in flexographic or corrugated print and finishing systems.

Item:	Est. Cost F	requency:	Potential ROI Areas:
Equipment (Main System)	\$	One-time	 Increased Throughput or Speed
Install & Commissioning	\$	One-time	Reduced Labor Dependency
Operator Training	\$	One-time	 Lower Downtime or Changeover Time Improved Product Consistency
Software / Control Upgrades	\$	As Needed	Enhanced Safety or Ergonomics
Ongoing Service Plan (Optional)	\$	Annual	• Faster Delivery for End-Customers
SECTION 2: FACTORY & S CAD Layout or Floor Plan Rea Existing Equipment to be Repl Accessibility for Equipment De Utilities Confirmed (Power, Air,	ady aced? (Y/N) elivery	Safe	ety / Compliance Reviews Scheduled rnal Maintenance Team Briefed rators Identified & Available for Training Ps or Work Instructions Needed?
SECTION 3: EQUIPMENT E	BASICS		
Equipment Type:		Manufacturer/S	Supplier:
Equipment Footprint / Floor Space	e Requiremen	nts:	
Estimated Total Cost:		Air / Water Sup	ply Needed:
Electrical Requirements (Voltage	Amps / Phas	ses):	
Estimated Lead Time & Delivery N	/lethod:		
Installation Requirements:			



SECTION 1: BUDGET & ROI

A simple breakdown to help justify your purchase internally.

SECTION 4: TIMELINE & DECISION MAKERS

Step:	Target Date:	Responsible Party:	
Internal Review Meeting			
CapEx Budget Approval			
Final Spec Confirmation			
Vendor Selection			
PO Submission			
Installation Scheduling			

SECTION 5: OUESTIONS FOR YOUR REP

Make the most of your evaluation process with these key questions:

- ? "Can this be phased into production or is a hard switchover required?"
- "What plants like ours have installed this system already?"
- "How long does install and training typically take?"
- ? "What happens if production timelines slip?"
- ? "Can we include service or training in the CapEx?"

Want Help Filling This Out?

Let's walk through it together. We'll guide your team step-by-step.



Shane Weber VP of Sales & Marketing

(630) 235 - 4836 shane.weber@bingha mflexoservices.com

Territory: Southern Indiana, Ohio, Kentucky, Western Pennsylvania



Mike Poppen Technical Sales

(630) 235 - 4833 mike.poppen@bingh amflexoservices.com

Territory: Southern Dakota, Kansas, Nebraska, Southern Illinois, Missouri, Iowa



Dan Dietrich *Technical Sales*

(630) 750 - 6652 dan.dietrich@bingha mflexoservices.com

Territory: Michigan, Northern Indiana, Middle Illinois



Ben Hebel Technical Sales

(920) 569 - 9353 ben.hebel@binghamf lexoservices.com

Territory: Wisconsin & Minnesota

